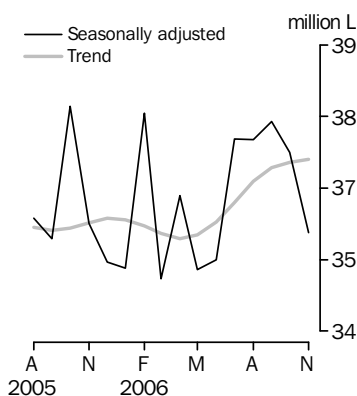


SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS

EMBARGO: 11.30AM (CANBERRA TIME) WED 10 JAN 2007

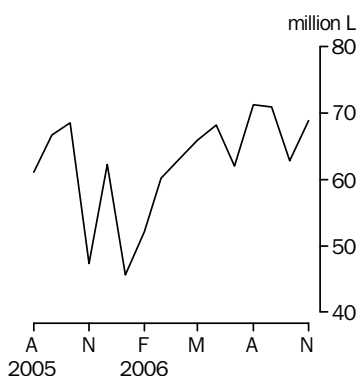
Australian produced wine

Domestic sales



Australian produced wine

Exports
Original



INQUIRIES

For further information about these and related statistics, contact the National Information and Referral Service on 1300 135 070 or Damian Sparkes on Adelaide (08) 8237 7425.

KEY FIGURES

	Nov 2006 '000 L	Oct 2006 to Nov 2006 % change	Nov 2005 to Nov 2006 % change
TREND ESTIMATES			
Australian produced wine			
Domestic wine sales	37 001	0.1	3.1
White table wine sales	18 164	-0.8	3.1
Red and rosé table wine sales	13 034	0.7	0.4

SEASONALLY ADJUSTED

Australian produced wine			
Domestic wine sales	35 716	-3.8	-0.5
White table wine sales	16 971	-7.9	-3.4
Red and rosé table wine sales	13 247	4.5	0.8

KEY POINTS

TREND ESTIMATES

- The trend estimate for domestic sales of Australian produced wine increased 0.1% in November 2006.
- The trend estimate for domestic sales of white table wine decreased by 0.8% in November 2006. The trend for red and rosé table wine increased 0.7% on October 2006.
- The trend estimate for other wine increased 2.0% in November 2006.

SEASONALLY ADJUSTED ESTIMATES

- The seasonally adjusted estimate for domestic sales of Australian produced wine was 35.7 million litres in November 2006, a decrease of 3.8% on October 2006.
- The seasonally adjusted estimate for white table wine decreased 7.9% on October 2006, while red and rosé table wine increased 4.5%.
- The seasonally adjusted estimate for other wine decreased 8.9% in November 2006.

ORIGINAL ESTIMATES

- In original terms, 44.4 million litres of Australian produced wine were sold domestically by winemakers in November 2006, an increase of 9.4% on October 2006, but a decrease of 4.5% on November 2005.
- Exports of Australian produced wine in November 2006 increased 9.6% on October 2006 to 68.9 million litres. Australia exported 753.0 million litres with a value of \$2.7 billion in the twelve months ending November 2006, an increase of 9.6% in volume, but a decrease of 0.4% in value over the corresponding period to November 2005.

NOTES

FORTHCOMING ISSUES

<i>ISSUE</i>	<i>RELEASE DATE</i>
December 2006	7 February 2007
January 2007	6 March 2007
February 2007	4 April 2007
March 2007	9 May 2007
April 2007	6 June 2007
May 2007	5 July 2007



CHANGES IN THIS ISSUE

There are no changes in this issue.

DATA NOTES

There are no data notes in this issue.

ROUNDING

Where figures have been rounded, discrepancies may occur between sums of the component items and totals.



ABBREVIATIONS

\$m	million dollars
ABS	Australian Bureau of Statistics
AWBC	Australian Wine and Brandy Corporation
f.o.b.	free on board
HS	Harmonized Commodity Description and Coding System (Harmonized System)
L	litre
L al	litres of alcohol

Susan Linacre
Acting Australian Statistician

DOMESTIC AUSTRALIAN TABLE WINE SALES TREND

TOTAL WHITE AND RED/ROSÉ TABLE WINE

The trend estimate for white table wine sales decreased 0.8% in November 2006. This was the second consecutive month of decline, after increases in the previous thirteen months. The trend estimate for red and rosé wine sales increased 0.7% on October 2006, the sixth consecutive monthly increase.

TOTAL WHITE AND RED/ROSÉ TABLE WINE: Trend

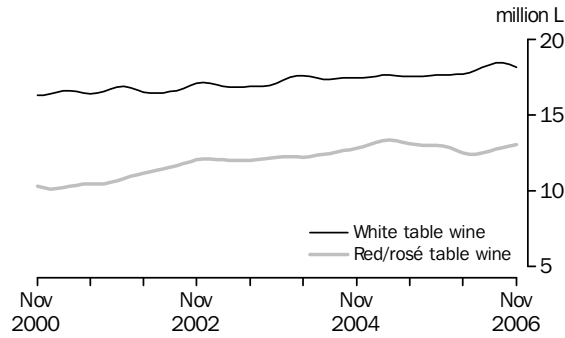


TABLE WINE, GLASS CONTAINER LESS THAN 2 LITRES

The trend estimate for sales of white table wine in glass containers of less than 2 litres decreased 1.3% on October 2006. The trend estimate for red and rosé wine sales in glass containers of less than 2 litres increased 0.5% in November 2006, the eighth consecutive month of increase.

TABLE WINE, Glass container less than 2 litres: Trend

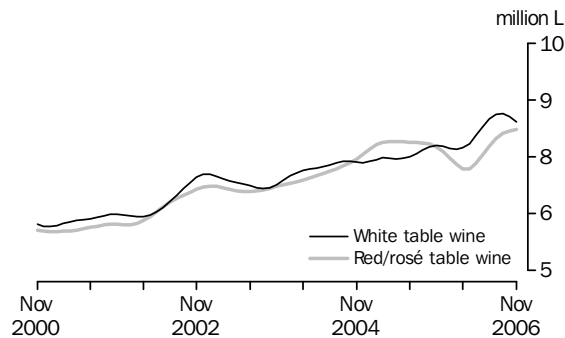
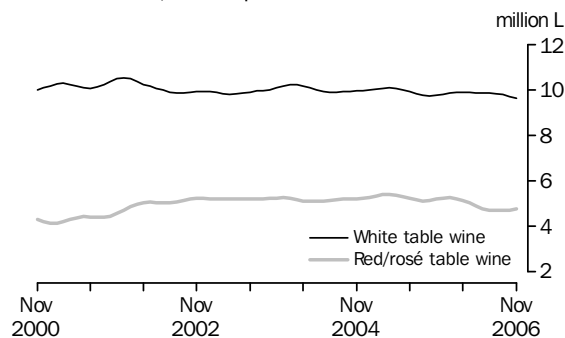


TABLE WINE, SOFT PACK CONTAINERS

The trend estimate for domestic sales of white table wine in soft packs decreased 0.6% on October 2006. The trend estimate for red and rosé wine sales in soft packs increased 1.0% in November 2006, the third consecutive month of increase.

TABLE WINE, Soft pack containers: Trend

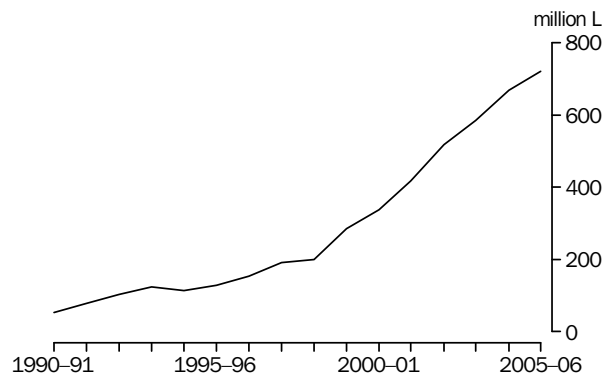


EXPORTS OF AUSTRALIAN PRODUCED WINE

ANNUAL EXPORTS OF AUSTRALIAN PRODUCED WINE

The graph below shows that there has been steady growth in the quantity of exports of Australian produced wine over the last fifteen years. In 1990-91, 54.2 million litres of wine were exported. Exports grew rapidly to over 100 million litres in 1992-93 and between 1998-99 and 1999-2000 grew 41.8% to reach 284.9 million litres. Over the next three years there were rises of 18.7%, 23.7% and 24.0% respectively. Wine exports increased 12.7% in 2003-04 to 584.3 million litres and then rose 14.6% in 2004-05 to 669.7 million litres. Wine exports continued to rise in 2005-06, reaching 722.0 million litres, a 7.8% increase on 2004-05.

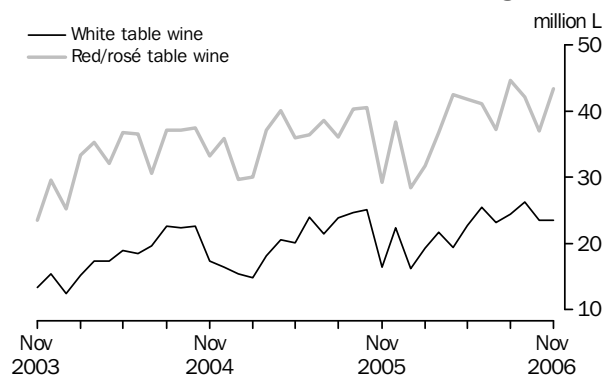
EXPORTS OF AUSTRALIAN PRODUCED WINE, Annual totals: **Original**



EXPORTS OF WHITE AND RED/ROSÉ TABLE WINE

In original terms, 68.9 million litres of Australian produced wine were exported in November 2006, an increase of 9.6% on October 2006 and 45.4% on November 2005. In November 2006, 23.5 million litres of Australian produced white table wine were exported, a decrease of 0.1% on October 2006, but an increase of 43.1% on November 2005. Australian exporters exported 43.5 million litres of red and rosé table wine in November 2006, an increase of 17.6% on October 2006 and 48.6% on November 2005.

EXPORTS OF TABLE WINE BY TYPE: **Original**

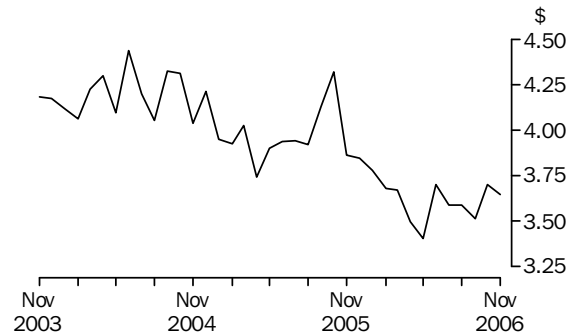


EXPORTS OF AUSTRALIAN PRODUCED WINE *continued*

UNIT VALUE OF WINE EXPORTS

In original terms, 68.9 million litres of wine valued at \$251.2m were exported in November 2006, an increase of 9.6% in quantity and 8.1% in value on October 2006. The average value of Australian wine exported in November 2006 was \$3.65 per litre, down from \$3.86 per litre in November 2005 and \$3.70 per litre in October 2006.

UNIT VALUE OF WINE EXPORTS: Original



DIFFERENCES BETWEEN ABS AND AWBC WINE EXPORT FIGURES

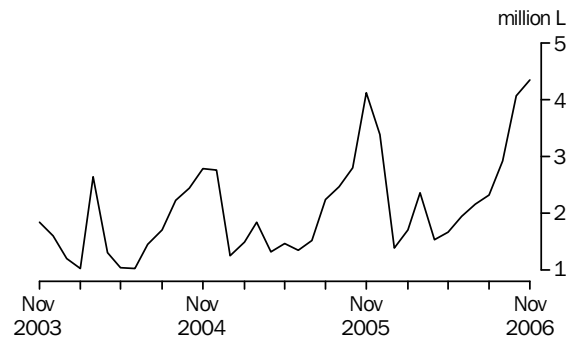
The value of wine exports reported in this publication is derived by the Australian Bureau of Statistics (ABS) from customs export records and the ABS converts the value on the day of shipment, at the daily conversion rate (see paragraph 10 of the Explanatory Notes for more detail). The Australian Wine and Brandy Corporation (AWBC) also report the value of exports and the exporter makes the conversion when submitting wine for export approval. With the AWBC method, it is expected that some of the conversions will occur at hedged rates. This does not occur with the ABS method. For November, the value reported by the ABS was \$251.2m, while the AWBC value was \$221.6m. When the Australian exchange rate is moving significantly the alternative methods will result in diverging valuations.

IMPORTS AND DISPOSALS OF AUSTRALIAN PRODUCED WINE

WINE IMPORTS CLEARED FOR HOME CONSUMPTION

In original terms, 4.3 million litres of wine, valued at \$39.1 million were imported in November 2006, an increase of 6.9% in quantity and 6.8% in value on October 2006. The average value of wine imports cleared for home consumption in November 2006 was \$9.01 per litre, up from \$7.70 per litre in November 2005.

WINE IMPORTS CLEARED: Original



DISPOSALS OF AUSTRALIAN PRODUCED WINE AND WINE AVAILABLE FOR CONSUMPTION IN AUSTRALIA

The original data for the September quarter 2006 shows that wine available for consumption in Australia increased 4.5% on the same quarter in 2005. Domestic sales of Australian wine increased 3.7%, and wine imports increased 18.8%. Total disposals of Australian produced wine increased by 6.5% on the same quarter in 2005 with exports increasing by 8.1%.

<i>Period</i>	<i>Domestic sales of Australian produced wine (A)</i> '000 L	<i>Wine imports cleared for home consumption (B)</i> '000 L	<i>Wine available for consumption (A + B)</i> '000 L	<i>Exports of Australian produced wine (C)</i> '000 L	<i>Total disposals of Australian produced wine (A + C)</i> '000 L
2003-04	417 378	18 737	436 115	584 319	1 001 697
2004-05	430 131	22 139	452 270	669 720	1 099 851
2005-06	431 099	r27 165	r458 264	r721 771	r1 152 870
Sep qtr 2005	113 172	6 240	119 412	188 715	301 887
Sep qtr 2006	117 385	r7 416	r124 801	r204 063	r321 448

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DOMESTIC SALES OF AUSTRALIAN WINE, By container type

Period	WHITE TABLE WINE			RED AND ROSÉ TABLE WINE			Total table wine	Total other wine	Total wine
	Glass less than 2 litres	Soft packs(a)	Total(b)	Glass less than 2 litres	Soft packs(a)	Total(b)			
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L			
ORIGINAL									
2003-04	84 225	120 935	207 962	82 832	62 795	147 074	355 037	62 338	417 378
2004-05	89 477	118 803	209 348	91 146	63 032	155 491	364 836	65 293	430 131
2005-06	92 330	118 195	211 913	91 155	61 153	153 609	365 523	65 575	431 099
2005									
November	10 815	11 575	22 502	10 105	5 733	15 950	38 452	8 004	46 456
December	9 557	9 559	19 294	8 154	4 555	12 779	32 074	8 221	40 295
2006									
January	5 017	7 199	12 318	3 744	2 794	6 570	18 887	3 048	21 936
February	6 800	9 929	16 863	5 791	4 481	10 360	27 223	3 749	30 972
March	8 033	10 755	18 977	6 605	4 970	11 676	30 653	4 903	35 556
April	7 419	9 583	17 058	6 684	4 943	11 986	29 044	4 952	33 996
May	7 222	10 589	17 951	7 727	5 375	13 327	31 278	4 637	35 915
June	6 556	9 177	15 855	8 090	4 644	12 790	28 645	4 513	33 158
July	7 985	9 309	17 370	9 289	5 798	15 277	32 647	4 658	37 305
August	7 957	10 912	18 950	9 486	6 181	16 120	35 071	5 108	40 178
September	9 890	9 485	19 531	9 071	4 630	13 775	33 305	6 597	39 902
October	9 394	9 810	19 495	8 778	4 798	13 701	33 197	7 364	40 561
November	9 665	11 163	21 018	9 336	5 683	15 240	36 258	8 115	44 373
SEASONALLY ADJUSTED									
2005									
November	7 687	9 764	17 567	7 952	5 091	13 146	30 713	5 171	35 884
December	7 392	9 614	17 107	7 555	5 126	12 753	29 860	5 349	35 209
2006									
January	7 494	9 715	17 356	7 257	5 038	12 372	29 728	5 376	35 104
February	7 764	10 570	18 470	7 631	5 930	13 700	32 170	5 641	37 811
March	7 780	9 460	17 386	6 913	4 943	12 009	29 395	5 524	34 919
April	8 055	9 932	18 036	7 527	4 881	12 597	30 633	5 736	36 369
May	7 767	9 819	17 727	6 960	4 902	12 314	30 041	5 036	35 077
June	7 752	9 846	17 699	7 539	4 625	12 232	29 931	5 312	35 243
July	8 483	9 553	18 159	8 865	4 939	13 991	32 150	5 211	37 361
August	8 149	10 507	18 775	8 423	4 865	13 495	32 270	5 083	37 353
September	9 637	9 472	19 281	8 036	4 287	12 406	31 687	5 975	37 662
October	8 387	9 672	18 419	8 014	4 521	12 676	31 095	6 033	37 128
November	7 235	9 537	16 971	7 817	5 234	13 247	30 218	5 498	35 716
TREND									
2005									
November	7 747	9 751	17 618	7 715	5 194	12 986	30 604	5 295	35 899
December	7 730	9 792	17 644	7 610	5 250	12 951	30 595	5 374	35 969
2006									
January	7 686	9 845	17 655	7 473	5 260	12 842	30 497	5 450	35 947
February	7 672	9 875	17 670	7 328	5 219	12 672	30 342	5 500	35 842
March	7 701	9 886	17 705	7 233	5 142	12 515	30 220	5 490	35 710
April	7 790	9 876	17 775	7 237	5 039	12 428	30 203	5 418	35 621
May	7 963	9 867	17 933	7 353	4 909	12 418	30 351	5 337	35 688
June	8 155	9 857	18 123	7 541	4 785	12 480	30 603	5 304	35 907
July	8 325	9 845	18 302	7 738	4 711	12 599	30 901	5 346	36 247
August	8 435	9 826	18 424	7 905	4 694	12 747	31 171	5 450	36 621
September	8 454	9 775	18 425	8 013	4 699	12 862	31 287	5 576	36 863
October	8 386	9 703	18 317	8 064	4 724	12 942	31 259	5 688	36 947
November	8 273	9 641	18 164	8 105	4 770	13 034	31 198	5 803	37 001

(a) Soft pack containers include all collapsible packs, plastic or otherwise.

(b) Components do not add to total. The difference between the components and total is 'wine in other containers' (see Glossary).

DOMESTIC SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS

	Table	Fortified	Sparkling bottle fermentation(a)	Sparkling bulk fermentation(a)	Carbonated	Other wine products(b)	Vermouth	Brandy(c)
Period	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L al
2003-04	355 037	21 201	21 555	13 121	3 468	2 738	255	618
2004-05	364 836	19 934	22 988	15 410	4 206	2 547	208	576
2005-06	365 523	18 510	23 128	16 659	4 248	2 833	197	535
2005								
November	38 452	1 552	3 134	2 448	574	278	17	54
December	32 074	1 532	3 342	2 513	485	330	20	73
2006								
January	18 887	854	1 042	708	243	188	13	26
February	27 223	1 133	1 345	737	349	171	14	30
March	30 653	1 286	1 783	1 297	308	214	16	34
April	29 044	1 557	1 624	1 244	304	207	16	38
May	31 278	1 690	1 421	987	309	211	18	43
June	28 645	1 671	1 157	1 148	273	248	16	35
July	32 647	1 751	1 349	989	290	264	15	58
August	35 071	1 747	1 639	1 103	336	271	12	42
September	33 305	1 548	2 510	1 915	351	255	17	31
October	33 197	1 221	3 171	2 329	413	220	11	64
November	36 258	1 565	3 127	2 607	465	333	17	54

(a) Spritzig table wines are included with table wine.

(c) Quantities on which excise duty was paid.

(b) See paragraph 4 of the Explanatory Notes and Glossary.

DOMESTIC SALES OF AUSTRALIAN FORTIFIED WINE BY WINEMAKERS

	<i>Sherry in glass less than 2 litres</i>	<i>Port in glass less than 2 litres</i>	<i>Other in glass less than 2 litres (a)</i>	<i>Soft packs</i>	<i>All other containers(b)</i>	Total fortified
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
2003-04	2 041	4 296	377	9 042	5 447	21 201
2004-05	1 879	3 932	368	8 931	4 825	19 934
2005-06	1 751	3 785	366	8 279	4 325	18 510
2005						
November	132	364	29	719	308	1 552
December	153	410	55	608	306	1 532
2006						
January	91	151	20	389	203	854
February	103	173	16	545	295	1 133
March	109	236	27	634	279	1 286
April	123	286	22	786	340	1 557
May	168	312	34	799	378	1 690
June	139	344	39	716	431	1 671
July	165	314	36	821	415	1 751
August	143	371	44	803	387	1 747
September	np	323	np	639	380	1 548
October	90	222	37	592	280	1 221
November	161	344	52	636	371	1 565

np not available for publication but included in totals where applicable, unless otherwise indicated

(b) Includes tankers, cans and rigid containers including glass 2 litres and over.

(a) Includes muscat, madiera, tokay and white port.

EXPORTS OF AUSTRALIAN PRODUCED WINE(a), By wine type

Period	WINE TYPE						Total wine
	White table	Red/rosé table(b)	Total table	Fortified wine	Sparkling wine	Other	
QUANTITY ('000 L)							
2003-04	206 487	364 767	571 254	2 512	9 805	749	584 319
2004-05	233 898	420 615	654 513	2 069	12 445	693	669 720
2005-06	r258 794	r445 319	r704 113	2 587	14 338	733	r721 771
2005							
September	24 618	40 273	64 891	167	1 578	28	66 663
October	25 177	40 577	65 754	151	2 524	49	68 478
November	16 422	29 241	45 663	165	1 473	80	47 382
December	22 376	38 332	60 708	231	1 274	54	62 267
2006							
January	16 268	28 391	44 659	196	683	98	45 637
February	19 306	31 695	51 001	257	828	40	52 127
March	21 711	36 826	58 537	185	1 314	95	60 131
April	19 368	42 435	61 803	346	906	47	63 102
May	r22 755	41 772	r64 526	375	842	73	r65 817
June	r25 497	r41 170	r66 667	171	1 198	80	r68 116
July	r23 205	r37 289	60 494	205	1 224	55	61 978
August	r24 401	r44 692	69 094	312	1 778	58	71 242
September	r26 287	r42 142	r68 429	451	r1 892	71	r70 843
October	r23 516	r36 957	r60 472	202	r2 091	r75	r62 840
November	23 492	43 452	66 945	239	1 612	78	68 874
VALUE (c) (\$'000)							
2003-04	793 900	1 628 008	2 421 908	13 665	53 346	4 740	2 493 659
2004-05	843 033	1 787 050	2 630 083	12 653	67 502	4 910	2 715 149
2005-06	r862 756	r1 791 760	r2 654 516	15 229	81 138	4 366	r2 755 249
2005							
September	87 510	177 864	265 374	1 242	8 394	211	275 220
October	94 488	185 816	280 304	1 802	13 397	302	295 804
November	52 650	121 109	173 759	1 093	7 820	425	183 097
December	71 980	157 252	229 232	1 386	8 521	430	239 569
2006							
January	56 651	111 085	167 736	758	3 680	382	172 556
February	59 698	125 506	185 203	1 304	5 054	161	191 723
March	68 817	142 298	211 116	1 370	7 519	738	220 742
April	63 541	149 593	213 134	1 803	5 331	341	220 610
May	r68 720	148 421	r217 141	1 160	5 470	342	r224 113
June	r80 289	r163 679	r243 968	995	6 627	447	r252 036
July	r75 120	r138 920	214 041	1 112	6 960	280	222 393
August	r77 479	r166 909	244 389	1 421	9 415	365	255 590
September	r75 898	r160 516	r236 414	1 581	r10 691	294	r248 980
October	r65 232	r153 437	r218 668	1 540	r12 002	r224	r232 434
November	71 151	169 478	240 629	1 728	8 454	431	251 241

r revised

(a) Exports may include sales made by exporters other than winemakers.

(b) Includes 'Other table wine'.

(c) See paragraph 8 of the Explanatory Notes.

EXPORTS AND IMPORTS OF BRANDY

<i>Period</i>	EXPORTS (a)		IMPORTS (b)	
	<i>Quantity</i>	<i>Value(c)</i>	<i>Quantity</i>	<i>Value(c)</i>
	'000 L al	\$'000	'000 L al	\$'000
2003-04	11	323	540	10 425
2004-05	18	913	519	9 054
2005-06	38	2 037	494	8 590
2005				
September	1	12	55	838
October	4	113	37	794
November	10	378	57	1 054
December	4	269	55	1 179
2006				
January	3	61	43	710
February	2	380	30	387
March	2	136	45	517
April	1	144	26	384
May	3	135	34	696
June	2	182	31	487
July	1	154	33	548
August	—	—	34	733
September	2	7	39	725
October	—	4	41	933
November	2	19	51	975

— nil or rounded to zero (including null cells)

- (a) Exports may include sales made by exporters other than winemakers. From March 2004 to July 2006 the Brandy exports included some re-exports due to confidentiality restrictions. From August 2006 the Brandy export figure does not include re-exports.
- (b) Imports cleared for home consumption. See paragraph 6 of the Explanatory Notes.
- (c) See paragraphs 8 and 9 of the Explanatory Notes.

	WINE TYPE						TOTAL WINE	
	<i>White table</i>	<i>Red/rosé table (b)</i>	<i>Total table</i>	<i>Fortified</i>	<i>Sparkling</i>	<i>Other</i>	<i>Quantity</i>	<i>Value (c)</i>
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	\$'000
EXPORTS (d)								
United Kingdom	8 032	12 716	20 749	85	680	—	21 513	77 078
United States of America	8 155	14 174	22 329	61	208	—	22 598	85 887
Canada	1 157	2 736	3 893	16	39	—	3 948	20 254
Germany, Federal Republic of	226	1 062	1 288	—	—	—	1 288	2 847
New Zealand	1 958	1 689	3 647	22	326	15	4 011	11 639
Netherlands	1 097	664	1 761	—	6	—	1 767	4 690
Denmark	242	1 371	1 613	4	—	—	1 617	4 040
Belgium	330	916	1 245	—	20	—	1 265	2 785
China (excluding Taiwan Province)	63	2 665	2 728	13	3	48	2 792	5 769
Ireland	352	587	938	—	34	—	972	4 466
Sweden	184	1 116	1 300	—	41	1	1 342	5 945
Japan	184	504	688	1	101	—	790	4 413
France	408	496	904	—	1	—	905	1 244
Singapore	138	345	483	3	13	1	499	4 208
Hong Kong	78	279	358	—	25	—	384	2 327
Norway	19	195	214	—	14	—	228	944
Finland	99	304	404	1	13	—	418	1 620
United Arab Emirates	68	75	143	5	12	—	160	593
Malaysia	33	150	182	11	2	—	195	1 116
Taiwan (Province of China)	11	120	131	—	1	1	133	957
Total other countries(e)	658	1 288	1 946	18	73	12	2 049	8 419
Total all countries	23 492	43 452	66 945	239	1 612	78	68 874	251 241

IMPORTS (f)

New Zealand	1 711	157	1 868	—	137	1	2 007	17 708
Italy	110	211	322	—	549	14	885	5 481
France	103	216	319	—	513	4	836	13 817
Portugal	1	28	30	1	—	37	67	276
Spain	8	57	65	3	46	—	113	591
Chile	19	8	28	—	—	25	52	187
Germany, Federal Republic of	16	5	22	—	2	24	48	258
South Africa	1	82	83	—	—	—	83	66
Total other countries(e)	117	105	222	—	18	13	253	762
Total All Countries	2 088	870	2 958	4	1 266	118	4 346	39 146

— nil or rounded to zero (including null cells)

(a) For details on the selection of countries see paragraph 7 of the Explanatory Notes.

(b) Includes 'Other table wine'.

(c) See paragraphs 8 and 9 of the Explanatory notes.

(d) Exports may include sales made by exporters other than winemakers.

(e) Includes other countries as detailed in *Standard Australian Classification of Countries (SACC)* (cat. no. 1269.0).

(f) Imports cleared for home consumption. See paragraph 6 of the Explanatory Notes.

EXPORTS OF AUSTRALIAN WINE(a), By region

Period	Oceania and Antarctica	Europe and the former USSR	South-East Asia	North-East Asia	Northern America	Other(b)	Total all regions	European Union(c)
QUANTITY ('000 L)								
2003-04	28 615	322 546	9 333	12 398	207 970	3 457	584 319	313 948
2004-05	26 615	374 626	13 230	17 279	233 171	4 798	669 720	368 011
2005-06	28 563	r393 895	10 819	27 655	r253 851	6 987	r721 771	r387 913
2005								
September	2 889	40 392	1 034	1 560	20 466	321	66 663	40 055
October	3 058	40 231	1 063	1 479	22 219	428	68 478	39 627
November	3 309	19 735	1 120	1 667	21 184	367	47 382	19 304
December	1 640	28 680	1 095	2 600	27 840	413	62 267	28 036
2006								
January	1 126	25 267	599	875	17 399	371	45 637	24 843
February	2 874	31 678	1 063	1 755	14 112	644	52 127	31 203
March	3 010	35 634	937	1 538	17 480	1 532	60 131	35 012
April	2 489	32 931	777	4 898	21 414	592	63 102	32 554
May	1 813	r32 405	848	6 029	24 056	667	r65 817	r32 003
June	2 160	33 749	858	1 958	r28 522	868	r68 116	33 495
July	2 676	36 092	728	3 501	17 821	1 160	61 978	35 190
August	3 154	40 163	3 104	3 415	20 933	473	71 242	39 635
September	r4 308	35 714	r1 283	r2 578	r26 279	681	r70 843	34 793
October	r3 340	r34 481	r1 089	r2 299	r20 958	r673	r62 840	r33 631
November	4 290	32 010	1 104	4 296	26 547	628	68 874	31 601
VALUE (d) (\$'000)								
2003-04	106 839	1 165 185	61 869	74 274	1 071 017	14 474	2 493 659	1 133 062
2004-05	104 390	1 316 533	74 717	93 667	1 106 231	19 611	2 715 149	1 287 727
2005-06	104 745	r1 328 880	76 232	109 242	r1 109 856	26 294	r2 755 249	1 301 499
2005								
September	10 627	142 941	6 480	8 731	104 596	1 845	275 220	140 775
October	14 244	152 319	6 670	8 614	111 312	2 645	295 804	149 187
November	14 132	64 036	7 779	9 146	86 125	1 879	183 097	62 451
December	6 844	92 299	7 316	11 543	119 674	1 892	239 569	90 232
2006								
January	4 157	83 584	4 393	4 885	73 701	1 837	172 556	81 499
February	7 615	104 626	6 091	7 503	63 302	2 586	191 723	102 786
March	8 404	121 401	8 046	9 268	71 242	2 381	220 742	118 914
April	6 987	101 173	5 551	10 825	93 664	2 410	220 610	99 525
May	7 416	r99 915	7 271	12 285	94 980	2 247	r224 113	r97 768
June	7 860	115 950	6 507	8 811	r109 839	3 069	r252 036	114 589
July	7 678	126 354	5 285	9 058	70 712	3 306	222 393	123 173
August	9 944	135 102	7 063	12 926	88 185	2 369	255 590	132 789
September	r12 080	122 025	5 884	r11 990	r94 696	2 305	r248 980	118 816
October	r11 249	r113 165	r6 121	r10 802	r88 368	r2 729	r232 434	r109 677
November	12 741	108 378	7 155	14 534	106 141	2 292	251 241	106 588

r revised

(a) Exports may include sales made by exporters other than winemakers.

(b) Includes ships' stores and other countries as detailed in *Standard Australian Classification of Countries (SACC)* (cat. no. 1269.0).

(c) The 'European Union' is not additional to the total and is a component of the 'Europe and the former USSR' region. Includes all 25 current members of the European Union.

(d) See paragraph 8 of the Explanatory Notes.

IMPORTS CLEARED (a), Selected countries(b)

<i>Period</i>	<i>New Zealand</i>	<i>Italy</i>	<i>France</i>	<i>Portugal</i>	<i>Spain</i>	<i>Chile</i>	<i>Germany, Federal Republic of</i>	<i>South Africa</i>	<i>Total other countries</i>	<i>Total All Countries</i>
2003-04	5 629	4 672	3 064	621	564	249	354	132	3 453	18 737
2004-05	9 479	4 937	3 492	418	684	387	448	179	2 115	22 139
2005-06	r13 228	5 450	4 563	894	796	476	411	299	1 049	r27 165
2005										
September	1 419	448	322	26	120	3	50	2	73	2 463
October	1 374	629	427	39	10	137	60	—	119	2 796
November	1 951	933	690	71	100	59	39	104	175	4 121
December	1 964	523	489	185	117	2	19	12	74	3 385
2006										
January	454	289	402	106	36	17	37	9	46	1 395
February	693	333	306	115	114	9	26	47	64	1 707
March	1 279	376	411	46	48	46	33	56	72	2 366
April	783	288	213	87	36	22	19	5	82	1 535
May	r819	276	304	32	74	13	52	9	91	r1 670
June	r835	336	468	69	39	80	20	22	81	1 949
July	1 121	396	427	34	69	2	42	12	62	2 164
August	r1 118	444	441	27	84	50	52	10	99	r2 326
September	1 486	518	452	73	145	49	80	57	64	2 925
October	r2 143	626	743	45	67	125	134	93	89	r4 065
November	2 007	885	836	67	113	52	48	83	253	4 346

— nil or rounded to zero (including null cells)

r revised

(a) Imports cleared for home consumption. See paragraph 6 of the Explanatory Notes.

(b) For details on the selection of countries see paragraph 7 of the Explanatory Notes.

IMPORTS CLEARED BY WINE TYPE(a)

Period	WINE TYPE						Total wine
	White table	Red/Rosé table(b)	Table wine	Fortified wine	Sparkling wine	Other wine	
QUANTITY ('000 L)							
2003-04	7 703	4 114	11 817	734	4 787	1 399	18 737
2004-05	10 502	4 280	14 782	253	5 187	1 918	22 139
2005-06	12 996	r6 601	r19 597	133	5 924	1 511	r27 165
2005							
September	1 436	443	1 878	12	510	63	2 463
October	1 177	425	1 602	9	988	198	2 796
November	1 897	903	2 800	16	987	318	4 121
December	1 382	1 182	2 563	19	644	160	3 385
2006							
January	486	407	893	18	322	162	1 395
February	808	490	1 299	2	325	82	1 707
March	1 421	552	1 973	21	300	72	2 366
April	860	375	1 235	5	214	81	1 535
May	899	r421	r1 320	4	288	58	r1 670
June	973	506	1 480	4	419	46	1 949
July	1 176	r384	r1 560	11	503	90	2 164
August	1 349	r418	r1 767	13	475	71	r2 326
September	1 619	591	2 210	12	625	78	2 925
October	r2 406	766	r3 171	7	768	118	r4 065
November	2 088	870	2 958	4	1 266	118	4 346
VALUE (c) (\$'000)							
2003-04	50 345	29 541	79 886	2 065	64 995	5 459	152 405
2004-05	78 428	30 510	108 937	1 728	68 063	9 512	188 240
2005-06	105 647	39 580	r145 227	1 107	80 716	r7 136	234 186
2005							
September	11 315	2 877	14 191	97	7 763	289	22 341
October	8 451	2 799	11 251	189	10 405	1 078	22 923
November	14 710	4 778	19 488	97	10 466	1 665	31 716
December	10 625	4 579	15 204	148	10 255	762	26 369
2006							
January	4 703	2 292	6 996	129	6 236	729	14 089
February	7 660	2 564	10 224	21	4 318	327	14 891
March	12 208	3 146	15 354	87	4 553	290	20 284
April	7 174	2 804	9 978	42	4 347	345	14 711
May	7 696	r3 023	r10 719	56	4 751	r262	15 788
June	7 412	r3 511	r10 923	33	6 079	r194	17 229
July	9 930	r3 351	r13 281	88	4 504	r384	18 257
August	r11 003	r4 214	r15 217	192	6 902	r398	r22 709
September	14 485	4 328	18 813	93	7 702	386	26 995
October	r19 005	r4 733	r23 738	52	12 398	465	r36 654
November	17 752	5 090	22 842	43	15 756	504	39 146

r revised

(a) Imports cleared for home consumption. See paragraph 5 of the Explanatory Notes.

(b) Includes "Other table wine".

(c) See paragraph 9 of the Explanatory Notes

EXPLANATORY NOTES

INTRODUCTION

1 The information shown in this publication for the domestic sales of Australian produced wine is obtained directly from winemakers by means of a mail collection. The brandy sales figures shown represent quantities on which excise duty was paid, i.e. the quantity of brandy released for sale. Statistics relating to import clearances and exports are based on information provided to the Australian Customs Service by importers, exporters and their agents.

SCOPE AND COVERAGE

2 The information on domestic sales of Australian produced wine is obtained from winemaking enterprises with sales of 250,000 litres or more in either of the previous two financial years. These account for approximately 94% of total wine sales. All sales data are collected on an Australia-wide basis only and state figures are therefore not available.

3 Tables 1–3 include all sales by winemakers (within the scope of the collection) with the exception of exports, sales for ships' stores, sales of imported wine and brandy and inter-winery sales, the last exclusion being necessary to avoid duplication in the published figures. From July 1998 the definition for table wine in the glass container categories changed from '1 litre and under' to 'less than 2 litres'. This series has been retained as the contribution of the over 1 litre but under 2 litres containers (such as table wine in magnum sized bottles) is believed to have been less than 1%. There is an expectation this contribution will increase in the future. This has a consequential effect for the 'other containers' category which includes glass containers 2 litres and over from July 1998 (prior to this it was glass over 1 litre). This series will also be retained.

4 From July 2000, the category 'Flavoured wine' has been changed to 'Other wine products'. This change reflects the inclusion of de-alcoholised, low and reduced alcohol wines in the category. These wine types were previously included in 'Table wine'. While it is expected that the effect on the 'Table wine' series resulting from this change will be insignificant, care should be taken in comparing 'Flavoured wine' with 'Other wine products'.

IMPORTS AND EXPORTS

5 Figures relating to international trade in wine and brandy are presented in tables 4–9 to provide a basis for assessing the overall wine market. ABS procedures are designed to ensure that sufficient editing is undertaken to guarantee the quality and integrity of trade statistics to at least the six-digit Harmonized Commodity Description and Coding System (HS) level. After the release of monthly trade statistics, the ABS may receive a number of client requests to investigate cases of possible misreporting. Most relate to potential errors at the more detailed levels of the commodity classification. Client requests for data investigations of this type will be undertaken free of charge if data at the six-digit level of the HS are affected. Otherwise investigations will only be considered if the value of the aggregate data queried exceeds \$250,000 in each month queried, and the cost of the investigation is met by the client.

6 Imports cleared for home consumption (including re-imports, that is, goods originating in Australia that have been exported but then returned to source) comprise those goods entered for home consumption, together with goods cleared from Customs warehouses. Exports of Australian produce are defined as exports of goods, materials or articles which have been produced, manufactured or partly manufactured in Australia. Due to a change in the Customs Tariff codes implemented in July 1999 and July 2000, the wine type categories are not necessarily comparable with earlier data.

7 In order to retain stability in the time-series of data, the selection of countries for which exports and imports data has been presented has been based upon the level of annual imports or exports from the previous financial year.

EXPLANATORY NOTES *continued*

IMPORTS AND EXPORTS

continued

8 The value of exports is the free on board (f.o.b.) transactions value of the goods expressed in Australian dollars. The ABS converts foreign currency f.o.b. values to Australian dollars using the exchange rate prevailing on the date of departure shown on the export manifest.

9 The value of imports is the Australian customs value. Goods are valued at the point of containerisation (in most cases) or the port of shipment, or at the customs frontier of the exporting country, whichever comes first.

10 For details of currency conversion procedures for wine export values, please refer to 2.34 and 2.35 of *International Merchandise Trade, Australia; Concepts, Sources and Methods, 2001* (cat. no. 5489.0). Goods invoiced in one of six major foreign currencies are converted to Australian dollars by the Australian Bureau of Statistics. Sales in other foreign currencies are converted by the exporter to Australian dollars.

SEASONALLY ADJUSTED AND TREND ESTIMATES

11 Seasonal adjustment is a means of removing the estimated effects of normal seasonal variation from the series so that the effects of other influences can be more clearly recognised. Seasonal adjustment does not remove from the series the effect of irregular influences (e.g. abnormal weather and industrial disputes).

12 The seasonally adjusted estimates in this publication have been produced using a concurrent methodology whereby the seasonal factors are revised each month to take into account the seasonality exhibited by the latest observation. A more detailed review is conducted annually.

13 The overall degree of revision to the seasonally adjusted estimates is expected to be less on average than would be the case with annual reanalysis only. However, the nature of the seasonal adjustment process is such that the magnitude of some revisions resulting from each adjustment may be quite significant, especially towards the end of the series. For this reason additional care should be exercised when interpreting movements in seasonally adjusted data for recent months.

14 The smoothing of seasonally adjusted series to create trend estimates is a means of reducing the impact of the irregular component of the series. The trend estimates of wine sales have been derived by applying a 13-term Henderson weighted moving average to the seasonally adjusted series.

15 For further information, see *Information Paper: A Guide to Interpreting Time Series — Monitoring Trends* (cat. no. 1349.0) or contact the Director, Time Series Analysis on Canberra (02) 6252 5132.

ACKNOWLEDGMENT

16 ABS publications draw extensively on information provided freely by individuals, businesses, governments and other organisations. Their continued cooperation is very much appreciated: without it, the wide range of statistics published by the ABS would not be available. Information received by the ABS is treated in strict confidence as required by the *Census and Statistics Act 1905*.

RELATED PUBLICATIONS

17 Another ABS publication which may be of interest is the *Australian Wine and Grape Industry* (cat. no. 1329.0). This is a statistical compendium of Australia's wine and grape industries containing information on: area of vines and production of grapes by region; wine production and grapes crushed by region; structure of the wine manufacturing industries; stocks of wine held by winemakers at 30 June; domestic wine sales; exports and imports of wine; price indexes of grapes and wine; consumption of wine and world comparisons.

18 Current publications and other products by the ABS are listed in the *Catalogue of Publications and Products* (cat. no. 1101.0). The Catalogue is available from any ABS office or the ABS web site <<http://www.abs.gov.au>>. The ABS also issues a daily Release Advice on the web site which details products to be released in the week ahead.

GLOSSARY

Carbonated wine	Wine which has dissolved carbon dioxide and the carbon dioxide is added artificially to the wine.
Domestic sales	All sales of Australian produced wine by winemakers within the scope of the survey whether they be wholesale or retail sales, or bulk sales to other wineries outside of the scope of the survey. Excluded are inter-winery sales, sales to ships' stores and the volume of imported wine blended with Australian wine and sold domestically.
Exports	Exports of wine to overseas ports including sales made by exporters and wine producers.
Fortified wine	Wine to which grape spirit, brandy or both has been added, thereby adding alcoholic strength and precluding further fermentation. Fortified wine must contain at least 150 millilitres/litre and not more than 200 millilitres/litre of ethanol at 20° Centigrade.
Grape spirit	Spirit obtained from the distillation of wine or by-products of winemaking or the fermented liquor of a mash of dried grapes and contains methanol in a proportion not exceeding 3 grams per litre at 20° Centigrade of the ethanol content.
Imports cleared for home consumption	Imported goods brought into the country for consumption or further processing, but excluding goods imported with the reasonable expectation of re-export within a limited time.
Other containers	All other wine packaging except glass bottles containing less than 2 litres and soft packs. Included in this category are glass containers greater than 2 litres, cans and bulk wine in tankers or other such containers.
Other wine products	Products such as flavoured wine, cocktails, marsala, aperitif and tonic wines. De-alcoholised, low and reduced alcohol wines are also included.
Soft packs	A container type including all collapsible packs whether plastic or of other material.
Sparkling	A product consisting of wine that by complete or partial fermentation of contained sugars has become surcharged with carbon dioxide.
Table wine	A product of the complete or partial fermentation of fresh grapes or products derived solely from fresh grapes.
Total other wine	Includes fortified wines such as sherry, port, muscat, maderia, tokay and white port etc., sparkling wines both bottle and bulk fermented, carbonated wine, vermouth and other wine products such as flavoured wine, cocktails, marsala, aperitif and tonic wines, de-alcoholised and low or reduced alcohol wines.

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